

Copiers Northwest Sales Internship Program

Company Overview

- Founded in 1986 by two brothers, Mark and Gregg Petrie
- Owners involved and accessible in daily management and committed to growth
- Mark & Gregg named 2021 Office Technology Industry Difference Makers
- 12 branches in Washington and Oregon
- 27,000+ devices in the field
- 10,000+ customers
- CNW represents world class manufacturers like Canon, HP, Sharp, plus custom IT Solutions
- Outstanding service department with consistent top industry Net Promoter Score Ratings

We're looking for individuals that are:

- Competitive and passionate about sales
- Self-motivated and ambitious
- Leaders with the ability to flourish in a team environment
- Ready to make an immediate impact following graduation
- Personable and enjoys interacting with people at all levels



What Copiers Northwest Offers:

- 10+ week internship during spring/summer quarter
- 12-15 hours per week, mutually agreed upon schedule
- Hourly compensation, plus bonus incentives
- Insight into a career in a technology-related industry
- Instruction on how to properly manage the sales cycle
- Sales database management and closing techniques
- Mentoring from experienced sales professionals
- An opportunity or full-time employment following graduation

Sales Representative Intern Overview:

Copiers Northwest is looking to hire interns interested in a B2B sales career that can unlock your potential and put you on a path for unlimited earnings. This position will teach you the basics required to successfully manage a sales cycle from uncovering prospects through database management, leads and networking, to making presentations to closing. Candidates must have the ability to listen and research a prospect's workplace before compiling data into a compelling presentation. They also need to feel comfortable interacting with C level executives and an information technology environment.



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